



Full HD Ultra-mini Bullet IP Camera

ICA-3200



















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Presentation Outlines

- Product Overview
- Product Features
- Product Applications
- Product Comparison







IP Surveillance - Bullet

The PLANET Bullet IP CAM Family

Ongoing

Planning

New Phase-in

3MP/5MP

ICA-3350V (25M IR)

- -3M@30FPS
- -Sony Exmor
- -VF/ICR/WDR/3DNR -PoE/IPv6 /Gigabit

ICA-3550V (25M IR) -5M@20FPS

- -VF/ICR/WDR/3DNR
- -PoE/IPv6/IP66

ICA-HM312 (25M IR)

- -1920x1080@30FPS
- -ICR/WDR/3DNR
- -PoE/IPv6/IP66

ICA-3250V (25M IR)

- -1920x1080@30FPS
- -VF/ICR/WDR/3DNR
- -PoE/IPv6/IP66

ICA-W3250V (25M IR)

- -1920x1080@30FPS
- -VF/ICR/WDR/3DNR
- -11n/IPv6/IP66

Full HD/2MP



ICA-3200

- -1920x1080@25FPS
- -WDR
- -PoE /IPv6

ICA-HM316 (25M IR)

- -1600x1200@15FPS
- -VF/ICR
- -PoE /IPv6/IP66

ICA-HM316/W (25M IR)

- -1600x1200@15FPS
- -VF/ICR
- -PoE (11n)/IPv6/IP66

720P

ICA-3150

- -720p@30FPS
- -ICR /WDR/3DNR
- -PoE /IPv6/IP66

ICA-3150V

- -720p@30FPS
- -ICR/WDR/3DNR
- -PoE /IPv6/IP66

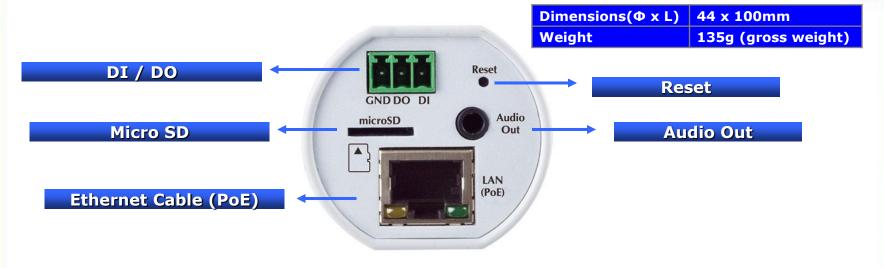
PoE

Wireless



Product Overview

Real View of ICA-3200







Product Features

Camera

- > 1/3.2" progressive scan CMOS sensor
- √ 0.5 lux minimum illumination at F1.6
- ✓ Maximum resolution 1920 x 1080 (Full HD)
- ✓ Convenient nano-design blends in nicely with any surrounding
- **✓ Easily-recessed** mount design





Product Features - Full HD

High-Definition Television Resolutions



✓ HDTV provides up to five times higher resolution than standard analog TV. Full HD also has better color fidelity and a 16:9 format.







Product Features - Nano-design

Nano-design for Easy Installation

✓ The ICA-3200 is an ultra lightweight IP camera in compact size, thus offering a
quick and simple installation on the interior ceilings or walls of houses and
buildings. Installation can be finished in less than 60 seconds.





Product Features

> Video / Audio

- ✓ Simultaneous H.264 / MPEG-4 and M-JPEG video compression
- √ Simultaneous multi-stream support
- ✓ H.264 high profile, main profile and baseline
- ✓ Max. resolution of 1080P at 25fps
- **✓ DNR** to improve picture quality at low lux
- WDR for enhancing visibility under extremely bright or dark environments
- ✓ 2-way audio support with enhanced audio quality



Product Features – Multi-Profile

Multi-Profile

✓ Supporting simultaneous multiple resolutions and video compressions can generate different video streams per user's command.



H.264





Recording 1920x1080 @25fps (Full HD)







Mobile View
176x144 @5fps (QCIF)



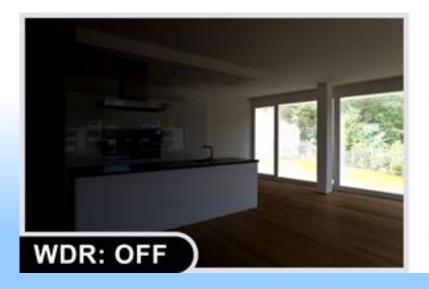
Remote Access
1280x720 @5fps (HD)



Product Features - WDR

Exceptional Image Quality

WDR (Wide Dynamic Range) for enhancing visibility under extremely bright or dark environments







Product Features

Supports 2-way Audio

With **2-way audio** function, IP camera becomes a bridge that helps users to talk to other people.

Two-Way Audio





Product Features

Network and Configuration

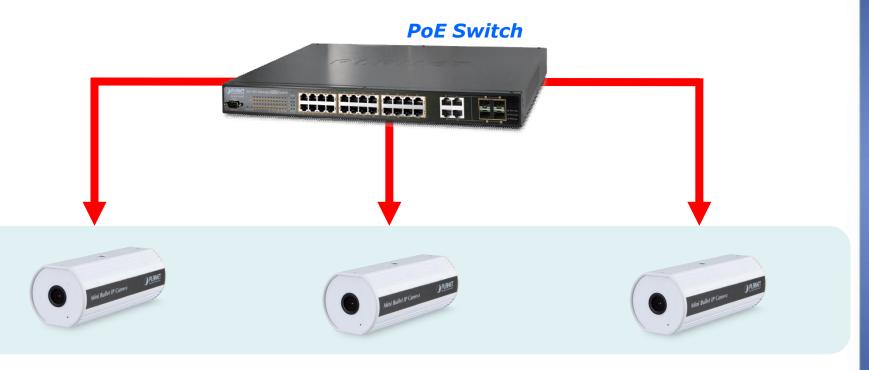
- ✓ Compliant with IEEE 802.3af PoE interface for flexible deployment
- ✓ Auto MDI/MDI-X supported
- ✓ Supports both IPv6 and IPv4
- ✓ Built-in Samba client for NAS
- ✓ 3GPP for 3G mobile remote applications
- ▼ RTSP / UPnP / QoS / SNMP / PPPoE / HTTPS protocols selectable
- ✓ Access anytime, anywhere for PLANET easy DDNS



Product Features - PoE

Power over Ethernet

✓ IEEE 802.3af support enables the camera to be installed anywhere without the need for an additional power socket for the IP camera.



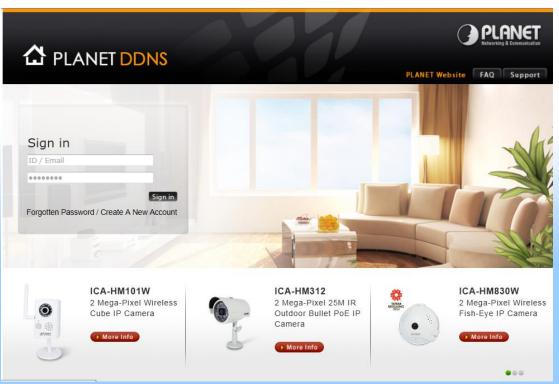
Compliant with IEEE 802.3af standard PoE interface, these cameras can be located in any place where there are no power outlets.



Product Features - PLANET DDNS

Access Anytime, Anywhere

Sign-in **PLANET DDNS** to register a simple domain name to access home device anytime, anywhere. **PLANET easy DDNS** lets user easily use PLANET DDNS function without manually adding new account.



Already a planetddns user? Log in now



Product Features

- Easy Installation & Management
 - **✓ ONVIF** compliant for interoperability
 - **▼** Tamper and motion detection for unauthorized changes
 - Micro SD card interface for local video recording
 - ✓ Digital Input/Output for integration with sensors and alarms
 - ✓ Cam Viewer 3 central management software supported
 - Easy configuration and management via Windows-based utility or web interface

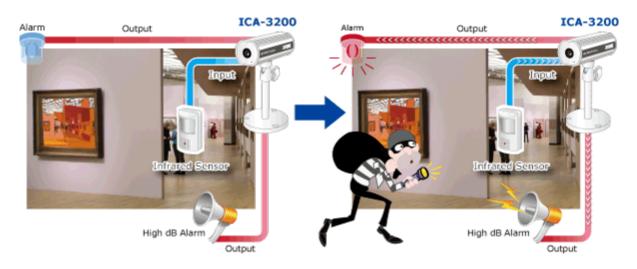




Product Features - DI / DO

Advanced Event Management

The advanced features include Digital Input/Output for connecting to external devices such as door sensors and relays to activate light or close doors.



Digital Input /Output



Product Features – Motion Detection

- 3 Motion Detection Areas (Trigger type)
 - ✓ Once there is any moving activity in a specified area, the camera can soon send a message to the manager by email or upload recording/picture onto FTP, SAMBA and email.





Product Features – CV3

CV3 Management Software

✓ 64-CH central management software is included for ease of maintenance and remote monitoring.





Applications

Providing Various Surveillance Applications

It is perfect for remote and discreet monitoring of indoor areas such as homes, small businesses, boutiques, restaurants, hotels, residences, etc.





Applications

Providing Various Surveillance Applications





Monitors checkout service

- Proper checkout procedures are observed
- Captures suspicious transactions

M-JPEG



Product Comparison

Model	PLANET ICA-3200	Sony SNCCH210/S (\$698US)	AXIS M2014-E (\$399US)	
Features	Contract Comm. Dr. St.	SONY		
Image Sensor / Size	1/3.2" Progressive CMOS	1/2.8" Progressive CMOS	1/4" Progressive CMOS	
Lens	f = 3.6mm/F1.6	f = 3.3mm/F2.8	f = 2.8mm/F2.0	
Video Compression	H.264 / MPEG-4 / M-JPEG	H.264 / MPEG-4 / M-JPEG	H.264 / M-JPEG	
Max. Resolution	Full HD - 1920 x 1080	Full HD - 1920 x 1080	720P - 1280 x 720	
Max. Frames per Second	25	15	25	
Wide Dynamic Range (WDR)	•	-	-	
IPv6 / ONVIF				
Save to NAS (Samba)		-	-	
2-way Audio		-	-	
DI/DO		-		
Local Storage	Micro SD/SDHC card slot	-	-	
РоЕ	IEEE 802.3af (2.88W)	IEEE 802.3af (2.4W)	IEEE 802.3af (6.49W)	



Appendix Sales Target

Target Markets

- ✓ SMB Office / Home Security
- **✓** IP Surveillance System Integrator
- ✓ Reseller



Profitable Products

- ▼ The following are potential to all customers:
 - ICA-HM131 / ICA-5250 Ultra-mini IP CAM
 - ICA-HM312 / ICA-3250V Full HD Bullet IP CAM
 - ICA-HM316 / HM316W 2MP Bullet IP CAM
 - ICA-3350V / ICA-3550V 3/5MP Bullet IP CAM
 - CV3P / NVR-420
 - NVR-810 / NVR-1610
 - NVR-3210 / NVR-3250







Appendix

Related Bullet IP Cameras

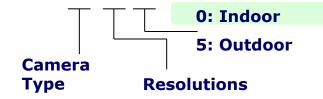
Model Name		Description
ICA-3200	Market Par	Full HD Ultra-mini Bullet IP Camera
ICA-3550V		5 Mega-pixel Outdoor IR PoE IP Camera
ICA-3250V)M	Full HD Outdoor IR PoE IP Camera
ICA-3350V	0	3 Mega-pixel Vari-focal Bullet IR IP Camera
ICA-HM316		2 Mega-pixel Outdoor IR PoE IP Camera
ICA-HM316W		2 Mega-pixel 11n Outdoor IR IP Camera
ICA-HM312	6	2 Mega-pixel 25M IR Outdoor Bullet PoE IP Camera



Appendix

Camera Naming Rule

ICA-3200



Wireless Function

Wi-Fi – W

Camera Type

- Cube 1
- Box − 2
- Bullet 3
- Dome 4
- Vandal Dome 5
- Speed Dome 6
- PTZ 7
- Fisheye 8

Resolutions

- VGA / D1 0
- 1M / 720P 1
- 2M (Full HD) 2
- 3MP 3
- 4MP 4
- 5MP 5

Camera Function

- Vari-focal V
- Industrial T



Appendix Must Know

Technical Zone

▼ Bandwidth and Video Size Estimation

- The frame rate of video transmitted from the Internet Camera depends on connection bandwidth between client and server, video resolution, codec type, and quality setting of server. Here is a guideline to help you roughly estimate the bandwidth requirements for your Internet Camera.
- The required bandwidth depends on content of video source. The slow motion video will produce smaller bit rate generally and fast motion will produce higher bit rate vice versa. Actual results generated by the Internet Camera may be varying.

Image	Average range of data	Average bit rate for MPEG4	Average bit rate for H.264
Resolution	sizes for JPEG mode	mode	mode
320 x 240	8 ~ 20k byte per frame	256kbps~768kbps	192kbps~512kbps
		@ 30fps	@ 30fps
640 x 480	20 ~ 50K byte per frame	512kbps~3072kbps @	384kbps~1536kbps
		30fps	@ 30fps
1920 x 1080	200 ~ 500k byte per	-	1536kbps~10000kbps
Full HD	frame		@ 30fps
2048 x 1536	300 ~ 750k byte per	-	2048kbps~12000kbps
3 MP	frame		@ 30fps



ACTIVATING IP POWER